



**TECHNISCHE
UNIVERSITÄT
DRESDEN**

COOPERATION AGREEMENT

between

**FACULTY OF BUSINESS & ECONOMICS
TECHNISCHE UNIVERSITÄT DRESDEN (TUD)**

and

**DEPARTMENT OF ECONOMICS AND MANAGEMENT
UNIVERSITY OF PAVIA**

The principal objective of this agreement is the implementation of a Double Degree Program based on the mutual recognition of courses that lead to a post-graduate degree which is legally recognized in both States.

Therefore, the Faculty of Business & Economics of TUD and the Department of Economics and Management of the University of Pavia, taking into account the evolution of graduate studies in Europe and the development of the graduate degree in their respective institutions, agree to the following articles

Article 1 – Attributable Titles

The Department of Economics and Management, University of Pavia, and the Faculty of Business and Economics of TUD will award the Master of Science to students registered in the programs

- for the Department of Economics and Management, University of Pavia: *Laurea Magistrale in International Business and Entrepreneurship (hereafter MIBE) whit three curricula:*
 1. International management
 2. Digital Management
 3. Sustainable management
- , or *Laurea Magistrale in Laurea Magistrale in Economics, Development and Innovation (hereafter MEDI) with two curricula*
 1. Industrial Organization and Innovation
 2. International Development and Economic Policy;
- for the Faculty of Business and Economics of TUD: *Master Betriebswirtschaftslehre (hereafter Master BWL) or Master in Public and International Economics (hereafter Master PIE).*

Article 2 – Legal framework

The partner institutions are authorized to award double degrees in the framework of an international cooperation agreement.

The following Italian legal texts framed the implementation of International framework cooperation agreement for the award of double degrees:

- DM 270/2004 Article3, c. 10, which provides that Italian universities may award diplomas / degrees in collaboration with foreign universities;
- Article18 of the Course regulations of University of Pavia;
- Article20 c. 2 lett. I of the Statute of University of Pavia;
- Article9 of MIBE course Regulations (Article12 - D.M. 22 October 2004 n. 270);
- Article9 of MEFI course Regulation (Article12 - D.M. 22 October 2004 n. 270).

Article 3 – Steering committee

The partners assure in close collaboration the monitoring of the Double Degree Program.

A steering committee ensures and guarantees the quality of the curriculum. The committee is composed of an academic advisor and an administrative coordinator from each of the two partner universities. These representatives guarantee the respect of the academic standards of their own university in the framework of the implementation of the program. They are fully competent to represent the program to external partners and to coordinate the implementation of a coherent curriculum. They are also responsible for the mentoring of students as well as for all issues relating to the admission in the curriculum.

Each partner is required to appoint an academic advisor for the program:

<p>TUD Dresden University of Technology Academic Advisor Faculty of Business and Economics Prof. Dr. Bernhard Schipp 01062 Dresden Germany wiwi.international@tu-dresden.de bernhard.schipp@tu-dresden.de</p>	<p>University of Pavia Academic Advisor Department of Economics and Management Birgit Hagen – Claudia Tarantola Via S. Felice al Monastero, 5 27100 Pavia Italy birgit.hagen@unipv.it claudia.tarantola@unipv.it</p>
<p>Administrative Coordinator Faculty of Business and Economics Prof. Dr. Bernhard Schipp 01062 Dresden Germany wiwi.international@tu-dresden.de bernhard.schipp@tu-dresden.de</p>	<p>Administrative Coordinator Department of Economics and Management Federico Franceschini Via S. Felice al Monastero, 5 27100 Pavia Italy double-degree.dem@unipv.it</p>

The pedagogical team consists of faculty members and researchers who participate in the joint study program in both universities and external speakers.

Article 4 – Language skills

At the University of Pavia, the required level of language skills, in the framework of this program, correspond to level B2 of English as described in the “European Language Portfolio” from the Council of Europe.

The language skills have to be certified by an international certification (T.O.E.F.L., FCE, BEC, IELTS, and similar), and the University of Pavia must ensure that the candidates have the required language skills.

At the TUD, the required level of language skills, in the framework of this program, correspond to level B2 of English and Level B1 of German as described in the “European Language Portfolio” from the Council of Europe.

About new *Master PIE*, the required level of language skills, in the framework of this program, correspond to level B2 of English as described in the “European Language Portfolio” from the Council of Europe.

The language skills have to be certified by an international certification (T.O.E.F.L., IELTS, and similar), and TUD must ensure that the candidates have the required language skills.

Article 5 – Selection procedure

Candidates are selected by their home universities based on academic criteria and motivation.

The results of the selection phase will be transferred by the home University to the host University at the latest in late May, preceding the start of the academic year of mobility, and each folder contains:

- CV of the applicant;
- authenticated copy of bachelor’s degree (if available, otherwise transcript of records)
- application form;
- certification of the level of language;
- nomination letter for the double degree program from the home university.

The host university makes the final decision on the admission of the selected candidates.

A maximum of 6 (six) students by academic year and by university may participate in the Double Degree Program.

Article 6 – Educational requirements of the student

The cooperation during the second cycle is based on the mutual recognition of the first cycle of university studies. Only students with a bachelor's degree (180 ECTS) with at least 60 ECTS in courses on management and / or economics are allowed to participate in the Double Degree Program. The acceptance of students from both partner universities to participate in the Double Degree Program shall be subject to the following conditions:

- hold a bachelor's degree with at least 60 ECTS in courses on economics and / or management;
- adequate knowledge of the English language.

Article 7– Student' services

When students register at TUD, they will receive a student ID, including free local and regional transport. In Pavia, students may, upon registration, apply for a "UNIPASS card" to travel on the line's city busses.

Article 8 – Student's obligations

Students have to pay tuition fees only at their home University. At TUD, the obligatory student enrollment fee has to be paid.

Students enrolled in this study program must have the required insurance coverage according to the rules of the partner university.

Article 9 – Double Degree Program

The Double Degree Program will cover a two-year period in which 120 ECTS will be acquired.

In order to satisfy the requirements of the curriculum of the University of Pavia, students participating in the program of double Diploma (both Italian and foreign) must acquire in the two years the number of credits indicated in the study plan of the considered period for the subject areas listed below:

- economics
- business
- mathematics/statistics
- law.

Article 9a – Students of TUD who make their mobility to Pavia

Participating students will complete in Pavia their full second year (terms 3 and 4) of the Master to obtain the Master MIBE or Master MEDI. These students will study the 1st year of the program at their home University and in the 2nd year, they will enroll at the Master MIBE or MEDI according to the rules that apply to students at the University of Pavia. After admission, the University of Pavia will recognize the courses, which the student has completed at the home University according to the syllabus defined by the Coordination Committee mentioned in the General Agreement, and according to the table of conversion grades (Annex A). To enroll in the second year at University of Pavia, students shall certify to have acquired 60 credits corresponding to the 1st year of the study program. It is the responsibility of the administration coordinator of TUD, to send to the administration coordinator of Pavia, a transcript of records of passed exams at TUD, which should contain at least the following information:

- student's name
- date and place of birth
- sending institution

- foreign master course enrolled in
- exams passed
- exam grades
- number of credit points obtained
- grade conversion system scale adopted.

After the second year, students of TUD at Pavia have to validate the following activities:

ECTS required	Details of educational activities
60 ECTS	Courses: 33 ECTS
	Italian Language: 3 ECTS
	Master thesis: 24 ECTS

The curriculum that the student will prepare has to ensure compliance with the requirements of Article 9, taking into account the courses already passed at the University of origin.

Article 9b – Students of Pavia who make their mobility to TUD

Participating students will complete at TUD their full second year (semesters 3 and 4) of the Master's program to obtain the title Master BWL or Master PIE.

These students will study the 1st year of the program at the University of Pavia, and in the 2nd year, they will enroll at the Master BWL or PIE according to the rules that apply to students at TUD. After admission, TUD will recognize the courses which the student has completed at the University of origin according to the syllabus defined by the Coordination Committee mentioned in the General Agreement and according to the table of conversion grades (Annex A).

To enroll in the second year at TUD, students shall certify to have acquired 60 credits corresponding to the 1st year of the study program. It is the responsibility of the administrative coordinator of Pavia to send to the administrative coordinator of TUD a transcript of records of passed exams at the University of Pavia, which should contain at least the following information:

- student's name
- date and place of birth
- sending institution
- foreign master course enrolled in
- exams passed
- exam grades
- number of ECTS acquired
- grade conversion system scale adopted.

In order to satisfy the requirements of the curriculum of TUD, students participating in the program of Double Diploma must validate the following:

Methodological foundations (10 ECTS)

Research Seminar (10 ECTS)

Master Thesis (20 ECTS)

Minimum 50 ECTS from Business (Master BWL)

Minimum 50 ECTS from Economics (Master PIE)

The student may satisfy the above constraints with exams taken at home or host university, but in order to obtain the degree Master BWL or Master PIE, they have to validate at least 55 credits at each institution.

Article 10 – Master thesis

Participating students will complete their master's thesis in English at TUD or at the University of Pavia under the supervision of a tutor from both partner institutions. The thesis has to be defended in Pavia.

The student, if s/he wishes, can obtain the release of the Italian degree's parchment, requesting it at the general secretariat of students and paying the required fee.

Article 11 – Withdrawal from the Program

In the event that a student decides to withdraw from the Double Degree Program, s/he can apply to transfer to the university of origin the credits obtained at the host university. Conversion will be based on credits from a transcript of records and is subject to

Article 12 – Obligations of participants

Obligations on the part of both partners towards the students are summarized below

Home University:

- a. recruit, select and prepare the students participating in the program according to the conditions at article 4;
- b. ensure that students fulfill the requirements for admission in the article 5;
- c. transmit the applications of the selected candidates according to the procedure described at article 4;
- d. register the candidates at the home university during the period of the exchange program;
- e. ensure that students have taken out the required insurance policies (health, public liability).

Obligations on the part of both partners towards the students are summarized below.

Host University:

- a. inform the accepted students about the visa application procedure;
- b. exempt the incoming students from all registration fees;
- c. host and orient the exchange students;
- d. help the exchange students find housing;
- e. offer study guidance for the students;
- f. transmit a record of the hosted student's grades according to the procedure at art. 9a and 9b.

Obligations on the part of the **students** participating in the exchange program:

- a. obtain a visa, if needed;
- b. pay tuition fees at the home University before the beginning of the exchange period;
- c. respect the rules and regulations of the host institution;
- d. pay for room and board during the exchange period;
- e. have the obligatory insurance coverage, pay eventual medical costs, and provide proof of public liability insurance.
- f. pay enrollment fees at the host university

Article 13 – Use of trademark

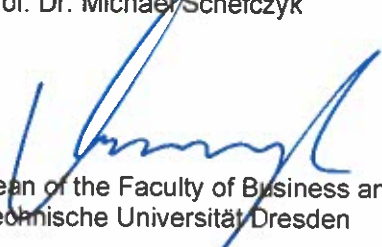

The partners agree to use their name and logo on all promotional material, literature on the program, and other documents related to the program.

Article 14 – Commitment

Each partner is committed to achieving the objectives of this international program. Both institutions must cooperate in order to ensure the media community, national, regional, and local needs for mobility of students and staff members.

Article 15 – Term of the agreement

This agreement shall become effective on the date of signing and be valid for a period of 5 (five) academic years, starting from 2024/2025. The agreement may be extended, amended, or terminated by either party by sending appropriate information through a written letter of intent at least 6 (six) months in advance.

<p>Prof. Dr. Michael Schefczyk</p>  <p>Dean of the Faculty of Business and Economics Technische Universität Dresden</p> <p>GERMANY</p> <p>Dresden, Date 23.02.2024</p>	<p>Prof. Eduardo Rossi</p>  <p>Director of Department of Economics and Management University of Pavia</p> <p>ITALY</p> <p>Pavia, Date 18.01.2024</p>
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