



UNIVERSITY
OF PAVIA

Southwestern University of Finance and Economics, China

-and-

University of Pavia, Italy
Department of Economics and Management

DOUBLE MASTER DEGREE PROGRAMME AGREEMENT

Southwestern University of Finance and Economics (hereinafter referred to as SWUFE) represented by its **School of Business Administration (SBA)**, Faculty of Business Administration, and **University of Pavia - Department of Economics and Management** (hereinafter referred to as DEM), being aware that the quality of their research and teaching is strengthened by the establishment of international cooperation links, agree to implement a Double Master Degree Programme Agreement in accordance with the principles and guidelines set below.

1. PURPOSE

- 1.1 The purpose of this Agreement is to describe the specific terms and conditions agreed to by DEM and SWUFE regarding cooperation on a 1+1 Double Master Degree Programme.

2. PROGRAMME

2.1 Attributable Titles

- 2.1.1 DEM will provide three Masters in:

Laurea Magistrale in “International Business and Entrepreneurship” (hereafter MIBE)

- specialization in International Management
- specialization in Digital Management
- specialization in Sustainable Management

Laurea Magistrale in “Economics, Development and Innovation” (hereafter MEDI)

- specialization in Industrial organization and innovation
- specialization in International Development and Economic Policy.

- 2.1.2 SWUFE will provide a **Master of Management** degree in **Enterprise Management**.

- 2.2 DEM agrees to accept up to 6 (six) qualified students from SWUFE each year, 4 (four) for MIBE and 2 (two) for MEDI. SWUFE agrees to accept up to 6 (six) qualified students from DEM each year, 4 (four) from MIBE and 2 (two) from MEDI. This agreed number of participating students may be adjusted on a yearly basis upon agreement of the parties. Each party is responsible for selecting students.

- 2.3 The host university takes the final decision on the admission of the selected candidates

2.4 Skill Level Language

Each institution will provide, through the process of double-degree selection, to test knowledge of English for their outgoing students:

- 2.4.1 At University of Pavia, the required level of language skills, in the framework of this program, corresponds to level B2 of English as described in the “European Language Portfolio” from the Council of Europe, and foreign student have to follow the mandatory course of “Italian language for foreign students” to acquire the B1 level of Italian;

- 2.4.2 At SWUFE, the required level of language skills, in the framework of this program, corresponds to level B2 of English as described in the “European Language Portfolio” from the Council of Europe. And foreign students have to meet the Chinese language requirement before graduate, ie, HSK 3 level for English taught programmes and HSK 5 level for Chinese taught programmes.

2.5 Selection procedures

- 2.5.1 Students from both institutions enrolled in this Double Master Degree programme will attend the first year of studies at their home institution and the second year at their host institution.
- 2.5.2 Candidates are selected by their home Universities based on academic criteria and motivation.
- 2.5.3 The results of the selection phase will be transferred by the home University to the host University at the latest in late May preceding the start of the academic year of mobility and each folder should contain:
- CV of applicant;
 - Copy of Bachelor degree (with grade and issue date);
 - Copy of graduate transcript;
 - Filled application form;
 - Nomination letter in the double-degree programme from the home University.

2.6 Student registration

- 2.6.1 Students participating in the double-degree programme will be registered simultaneously, during their year abroad at the partner institution, both at their home institution and at their host institution, however they will be exempted from registration and tuition fees in the latter and they will pay registration and tuition fees only at their home institution.
- 2.6.2 All other costs, including but not limited to travel, insurance, living and personal expenses shall be paid by students themselves. In particular, students enrolled in the double-degree programme shall have the required insurance coverage, according to the rules of the partner Universities.
- 2.6.3 In all cases students are subject to the rules and regulations prescribing student conduct at host institution.
- 2.6.4 Students who fulfil all the requirements will be eligible to receive a Master degree from DEM (MIBE or MEDI) and a Master degree from SWUFE.

2.7 Double Degree programme

- 2.7.1 **Students of SWUFE** who make their mobility to DEM will complete in DEM the entire second year (terms 3 and 4) of the Master’s to obtain the MIBE or MEDI Master.
- 2.7.2 These students will study the first year of the program at SWUFE and in the second year, they will enrol in the MIBE or MEDI Master’s, according to the rules that

apply to students at the University of Pavia. After admission, the University of Pavia will recognize the courses, which the student has completed at the home University according to the present Agreement between both partner Universities.

2.7.3 To enrol in the second year at University of Pavia, students shall certify to have acquired 60 credits corresponding to the first year of the study program. It is the responsibility of the Administration Coordinator of SWUFE, to send in late August preceding the start of the academic year of mobility to the Administration Coordinator of DEM, a transcript of records, written in English, of passed exams at the home University, which should contain at least the following information:

- Student's name;
- Date of birth;
- Sending institution;
- Exams taken;
- Exams grades;
- Number of activities hours for every single course (see table A in Appendix)

2.7.4 In order to be enrolled in the second year at the DEM:

students from SWUFE must have successfully completed 60 ECTS credits at SWUFE. In addition, they must meet the general admission and procedure requirements to DEM. In exceptional cases approved by the program coordinators of both institutions, students that would have not acquired the 60 ECTS might be authorized to continue and register to the DEM. The number of credits failed cannot be superior to 15 ECTS. In order to get the degree, these credits will have to be successfully passed by the students in order to acquire the total of the 120 ECTS composing the programme.

2.7.5 In their second year, students of SWUFE at Pavia must follow the activities below, concerning **MIBE** Master:

ECTS required	MIBE - Details of educational activities
60 ECTS	Courses: 36 ECTS of which 3 ECTS in italian language compulsory for the all the tracks
	<i>alternatively:</i> Courses 24 ECTS of which 3 ECTS in italian language compulsory for the all the tracks and 12 ECTS for internship
	Master Thesis: 24 ECTS

2.7.6 In their second year, students of SWUFE at Pavia must follow the activities below, concerning **MEDI** Master:

ECTS required	MEDI - Details of educational activities
60 ECTS	Courses: 33 ECTS
	Italian Language course: 3 ECTS
	Master Thesis: 24 ECTS

- 2.7.7 The curriculum that the student will prepare has to ensure compliance with the requirements of following art. 2.7.13, taking into account the courses already passed at the home University.
- 2.7.8 **Students of DEM** who make their mobility to SWUFE will complete at SWUFE their full second year (semesters 3 and 4) of the Master's to obtain the title in Master Degree in Enterprise Management.
- 2.7.9 These students will study the first year of the program at DEM and in the second year, they will enrol in the Master Degree in Enterprise Management, according to the rules that apply to students at SWUFE. After admission, SWUFE will recognize the courses, which the student has completed at the home University according to the present Agreement between both partner Universities.
- 2.7.10 To enrol in the second year at SWUFE, students shall certify to have acquired 60 ECTS corresponding to the first year of the study program. It is the responsibility of the Administrative Coordinator of DEM to send in late August preceding the start of the academic year of mobility to the Administration Coordinator of SWUFE, a transcript of records, written in English, of passed exams at University of Pavia, which should contain at least the following information:
- Student's name;
 - Date of birth;
 - Sending institution;
 - Exams taken;
 - Exams grades;
 - Number of ECTS acquired for every single course (see table A in Appendix)
- 2.7.11 In order to be enrolled in the second year at the SWUFE:
- students from DEM must have successfully completed 60 ECTS credits of the MIBE or MEFI at the DEM. In addition, they must meet the general admission and procedure requirements to SWUFE. In exceptional cases approved by the program coordinators of both institutions, students that would have not acquired the 60 ECTS might be authorized to continue and register to the SWUFE. The number of credits failed cannot be superior to 15 ECTS. In order to get the degree, these credits will have to be successfully passed by the students in order to acquire the total of the 120 ECTS composing the programme.
- 2.7.12 In their second year, students of DEM at SWUFE must follow the activities below:

Credits required	Details of educational activities
25 credits*	Courses: 19 credits
	Literature Review and Thesis Proposal: 2 credits
	Master's Thesis: 4 credits
* The required credits for a master degree programme in SWUFE are 48 in total, equivalent to 120 ECTS. Students nominated by DEM should obtain 60 ECTS before coming to SWUFE, and they need to obtain the at least 24 credits for being granted the double master degree by SWUFE and DEM.	

2.7.13 The double degree programme will cover a two years' period to reach 120 ECTS credits. In order to satisfy the Italian minimum ministerial study curriculum, set by the Italian University system, students participating in this Double Degree programme (both Italian and foreign) must acquire, during the two years, the number of credits indicated in the study plan of the considered period for the subject areas listed below:

- Economics area
- Business area
- Mathematics / Statistics area
- Legal area

2.7.14 In order to satisfy the requirements of the curriculum of SWUFE, students participating in the double-degree program must acquire 48 SWUFE credits in the two years.

2.7.15 The student may satisfy the above constraints with exams taken at the home University or host University and can obtain the credits by taking the exams mentioned in the Double Degree programme they are enrolled in.

2.7.16 Each University should inform its partner of any programme modification (i.e. change of academic year) before the students' selection to allow the double degree programme update accordingly.

2.8 Thesis dissertation

2.8.1 Students in the double degree programme will be required to complete the written and oral defence of their dissertation which should be supervised and accepted by one professor at the home university and one professor at the host university. The deadline for dissertation conclusion may be extended for at least one additional semester.

2.8.2 According to Italian academic rules, the students of both universities have to defend their dissertation in front of a DEM committee during an official graduation session, in which may participate also the SWUFE supervisor.

2.8.3 Students if they wish, can obtain the release of the paper version of the Italian Degree, requesting it at the general secretariat of students and paying the required fee.

2.9 Fulfilments concerning diploma degree

2.9.1 The official transcripts from the host institution, written in English, for each student will be sent to the programme coordinator of their home institution.

2.9.2 The diplomas from the host institution for each student will be sent, regarding DEM from Central Student Management office, directly to the student, as stated by Italian Privacy Law requirements; regarding SWUFE will be sent to the programme coordinator of their home institution. However, no degree shall be awarded to a double degree programme participant by SWUFE and DEM until the participant is awarded the appropriate degree by his/her home institution.

- 2.9.3 In order to meet the requirements of the Ministry of Education of the People's Republic of China, students from DEM must have registered and been enrolled at SWUFE for at least three years when they receive their degree.

2.10 Withdrawal from the Program

- 2.10.1 In the event that a student decides to withdraw from the double degree program, he/she can apply to transfer to the Home University the activities obtained at the host University according to the table of conversion activity hours.
- 2.10.2 Students who have failed to complete the degree requirements of the host institution and wish to remain beyond the planned one-year period to complete their degree must have the written permission for a programme extension from DEM programme coordinator and from SWUFE. Additional tuition, fees and programme details will be contained in the written request for permission for an extension.

2.11 Use of trademark

- 2.11.1 The partners agree to use their name and logo on all promotional material, literature on the program and other documents related to the program.

2.12 Dispute resolution

- 2.12.1 If there is any dispute, the parties agree to negotiate in good faith and in the first instance the dispute shall be referred to the Program coordinator of each Party.
- 2.12.2 If a dispute cannot be resolved by the Program coordinator of each party, the dispute shall next be referred to the nominated senior representatives of each party. Any decision reached by the senior representatives will be binding on the parties.

3. GENERAL CONDITIONS AND FINANCIAL CONCERNS

- 3.1 Both parties will assist in finding appropriate accommodation for participating students who are responsible for paying lodging and other living expenses as well as for additional expenses during their studies (including fees for student services and certificates).
- 3.2 All hospital and other medical expenses are the responsibility of participating students. Each student exchanged under this agreement must purchase insurance to cover medical contingencies while in the host country.

4. PROGRAMME COORDINATORS

4.1 Steering committee

The partners, in close collaboration, assure the monitoring of the DD program.

A steering committee ensures and guarantees the quality of the curriculum. The committee is composed of a Program coordinator and an Administration coordinator from each of the two partner universities. These representatives guarantee the respect of academic standards of their own university in the framework of the implementation of the program. They are fully competent to represent the program to external partners and to coordinate the

implementation of a coherent curriculum. They are also responsible for the mentoring of students as well as to all issues relating to the admission in the curriculum.

Steering Committee	
SWUFE	DEM - University of Pavia
<u>Program coordinator</u> SWUFE Mingfeng Tang Assistant Dean in charge of International Affairs and Director of Sino-French Innovation Research Center 1024, Chengzheng Building, 555 Liutai Ave., Wenjiang, Chengdu, 611130, Sichuan, R.P.China tang@swufe.edu.cn	<u>Program coordinator</u> DEM Claudia Tarantola (Economics area) Birgit Hagen (MIBE) Via S. Felice al Monastero, 5 27100 Pavia Italy birgit.hagen@unipv.it claudia.tarantola@unipv.it
<u>Administration coordinator</u> SWUFE Catherine Zhou 1101, Chengzheng Building, 555 Liutai Ave., Wenjiang, Chengdu, 611130, Sichuan, R.P. China zry@swufe.edu.cn	<u>Administration coordinator</u> DEM Federico Franceschini Via S. Felice al Monastero, 5 27100 Pavia Italy double-degree.dem@unipv.it

5. DURATION, AMENDMENT, REVIEW AND TERMINATION OF AGREEMENT

- 5.1 This agreement shall take effect from the date of the last signature signed below and remain in force for a period of 5 (five) years. It shall be subject to revision, modification or renewal by mutual written agreement.
- 5.2 The agreement may be terminated by either DEM or SWUFE by written notice at least six months in advance to the other. Any termination will not affect students already engaged in this programme from completing their activities at the host institution.

IN WITNESS WHEREOF, this Agreement has been signed by the proper representatives:

**For Department of Economics and
Management of University of Pavia**
Title: **Director, Department of Economics
and Management**

Name: **Eduardo Rossi**

Date: _____

**For Southwestern University of Finance
and Economics**
Title: **Executive Dean, School of Business
Administration, Faculty of Business
Administration**

Name: **Jue Wang**

Date: _____

APPENDIX A

Study plan of MIBE



UNIVERSITÀ DI PAVIA

Department of Economics and Management

Master of Science in:
INTERNATIONAL BUSINESS AND ENTREPRENEURSHIP
MIBE (CLASS LM-77)

STUDY PLAN FOR STUDENTS ENROLLED IN THE 2nd YEAR,
ACADEMIC YEAR 2023/2024

Last name First name.....
Birth place..... Birth date.....
Permanent residence address (city).....
ZIP Street.....N.....
Tel number (including area code)

The Master of Science in
INTERNATIONAL BUSINESS AND ENTREPRENEURSHIP - MIBE
is organized in 3 Curricula:

- **INTERNATIONAL MANAGEMENT**
- **DIGITAL MANAGEMENT**
- **SUSTAINABLE MANAGEMENT**

Students can make amendments and choose different exams from those listed in the study plan (the exam which the student intends to change must be cancelled from the list and the new proposed exam must be written in the highlighted line). In this case, the study plan is considered "individual" and a duty stamp of euro 16,00 must be applied. The new study plan will have to be approved by the Teaching Board.

APPROVED BY THE TEACHING BOARD ON

THE INDIVIDUAL STUDY PLAN COMPLIES WITH THE TEACHING REGULATIONS OF THE MASTER (LAUREA MAGISTRALIS) PROGRAM WITH REFERENCE TO THE ENROLMENT COHORT OF THE STUDENT (RAD FORM).
Head of the Teaching Board's signature

Curriculum INTERNATIONAL MANAGEMENT

FIRST YEAR 2022/2023 – 63 ECTS

Course	ECTS	Field	TAF/Field	Year	Type
504841 - INNOVATION MANAGEMENT	9	SECS-P/08	Specific/Business	2022	Compulsory
508647 - CAPITAL MARKETS AND EU COMPANY LAW	6	IUS/04	Specific/Juridical	2022	Compulsory
500253 - ECONOMICS OF EMERGING ECONOMIES	9	SECS-P/02	Specific/Economics	2022	Compulsory
500263 - INTERNATIONAL BUSINESS AND MANAGEMENT	9	SECS-P/08	Specific/Business	2022	Compulsory
510203 - INTERNATIONAL ENTREPRENEURSHIP AND AGILE MARKETING	9	SECS-P/08	Specific/Business	2022	Compulsory
510202 - FINANCIAL MARKETS AND SUSTAINABILITY	6	SECS-S/06	Specific/Maths-Statistics	2022	Compulsory
507903 - FIRM VALUATION AND CAPITAL MARKET INSTRUMENTS	9	SECS-P/09	Complementary	2022	Compulsory
One course within the following:					
<input type="checkbox"/> 510196 - APPLIED PROJECT MANAGEMENT AND AGILE METHODS	6	SECS-P/08	Specific/Business	2022	
<input type="checkbox"/> 510204 - CONSULTANCY & SOFT SKILLS					
				2022	

SECOND YEAR 2023/2024 – 57 ECTS

Course	ECTS	Field	TAF/Field	Year	Type
504827 - INTERNATIONAL ECONOMICS AND POLICY	6	SECS-P/02	Specific/Economics	2023	Compulsory
508648 - INTERNATIONAL ACCOUNTING & FINANCE	6	SECS-P/09	Complementary	2023	Compulsory
One course within the following: <input type="checkbox"/> 510198 - GLOBAL VALUE CHAIN (GVC) AND SUSTAINABILITY <input type="checkbox"/> 509365 - CORPORATE REPUTATION & STORYTELLING	6	SECS-P/08	Specific/Business	2023	
One course within the following: <input type="checkbox"/> 509363 - BUSINESS ANALYTICS WITH EXCEL <input type="checkbox"/> 501037 - LINGUA FRANCESE (PERFEZIONAMENTO) <input type="checkbox"/> 501038 - LINGUA SPAGNOLA (PERFEZIONAMENTO) <input type="checkbox"/> 501039 - LINGUA TEDESCA (PERFEZIONAMENTO) <input type="checkbox"/> 504783 - CORSO DI LINGUA ITALIANA PER STUDENTI STRANIERI (<i>see note 1</i>)	3	SECS-P/10 L-LIN/04 L-LIN/07 L-LIN/14 L-FIL-LET/12	Other/computer science Other/languages	2023	
Elective courses or internship (12 ECTS)					
			Elective courses	2023	
500000 - PROVA FINALE	24	PROFIN_S	Final dissertation	2023	
	–			2023	
note 1: to be compulsorily chosen by foreign students (for details see Art.8, comma 11, MIBE didactic Regulations)					

note 1: to be compulsorily chosen by foreign students (for details see Art.8, comma 11, MIBE didactic Regulations)

[Course catalogue](#)

ANY SUPERNUMERARY EXAM (MAXIMUM 24 CREDITS)

Course	ECTS	Field	TAF	Year	Type

Date..... Student's Signature.....

Curriculum DIGITAL MANAGEMENT

FIRST YEAR 2022/2023 – 63 ECTS

Course	ECTS	Field	TAF/Field	Year	Type
510205 - TRANSFORMATIVE INNOVATION	9	SECS-P/08	Specific/Business	2022	Compulsory
510206 - INNOVATION & TECHNOLOGY LAW	6	IUS/04	Specific/Juridical	2022	Compulsory
507903 - FIRM VALUATION AND CAPITAL MARKET INSTRUMENTS	9	SECS-P/09	Complementary	2022	Compulsory
500253 - ECONOMICS OF EMERGING ECONOMIES	9	SECS-P/02	Specific/Economics	2022	Compulsory
507909 - BIG DATA ANALYSIS	9	SECS-S/01	Specific/Maths-Statistics	2022	Compulsory
508750 - INFORMATION SYSTEMS FOR MANAGERS	9	SECS-P/10	Specific/Business	2022	Compulsory
One course within the following: <input type="checkbox"/> 510204 - CONSULTANCY & SOFT SKILLS <input type="checkbox"/> 510196 - APPLIED PROJECT MANAGEMENT AND AGILE METHODS	6	SECS-P/08	Specific/Business	2022	
One course within the following: <input type="checkbox"/> 510207 - CODING AND DATABASE MANAGEMENT <input type="checkbox"/> 509585 - MANAGING RESEARCH FOR BUSINESS <input type="checkbox"/> 510222 - SOSTENIBILITA' DIGITALE	6	ING-INF/05	Complementary	2022	
				2022	

SECOND YEAR 2023/2024 – 57 ECTS

Course	ECTS	Field	TAF/Field	Year	Type
504835 - ECONOMICS OF INNOVATION AND INDUSTRIAL DYNAMICS	6	SECS-P/06	Specific/Economics	2023	Compulsory
508650 - CORPORATE FINANCE	6	SECS-P/09	Complementary	2023	Compulsory
One course within the following: <input type="checkbox"/> 509363 - BUSINESS ANALYTICS WITH EXCEL <input type="checkbox"/> 504783 - CORSO DI LINGUA ITALIANA PER STUDENTI STRANIERI (see note 1)	3	SECS-P/10 L-FIL-LET/12	Other/Computer science Other/Languages	2023	
One course within the following: <input type="checkbox"/> 510208 - DIGITAL MARKETING AND CRYPTO STRATEGIES <input type="checkbox"/> 510209 - BEHAVIOR DESIGN FOR STRATEGIC MANAGEMENT	6	SECS-P/08	Specific/Business	2023	
Elective courses or internship (12 ECTS)					
			Elective courses	2023	
500000 - PROVA FINALE	24	PROFIN_S	Final dissertation	2023	
	-			2023	

note 1: to be compulsorily chosen by foreign students (for details see Art.8, comma 11, MIBE didactic Regulations)

[Course catalogue](#)

ANY SUPERNUMERARY EXAM (MAXIMUM 24 CREDITS)

Course	ECTS	Field	TAF	Year	Type

Date Student's Signature

Curriculum SUSTAINABLE MANAGEMENT

FIRST Year 2022/2023 – 60 ECTS

Course	ECTS	Field	TAF	Year	Type
510210 - PERFORMANCE MANAGEMENT OF ESG PRACTICES	9	SECS-P/07	Specific/Business	2022	Compulsory
510202 - FINANCIAL MARKETS AND SUSTAINABILITY	6	SECS-S/06	Specific/Maths-Statistics	2022	Compulsory
510211 - SUSTAINABLE DEVELOPMENT LAW	6	IUS/14	Specific/Juridical	2022	Compulsory
510212 - SUSTAINABILITY REPORTING, GOVERNANCE AND ETHICS	9	SECS-P/07	Specific/ Business	2022	Compulsory
509362 - INNOVABILITY AND CIRCULAR ENTREPRENEURSHIP	6	SECS-P/08	Specific/ Business	2022	Compulsory
507899 - ENERGY AND ENVIRONMENTAL ECONOMICS	9	SECS-P/01	Specific/Economics	2022	Compulsory
510213 - SUSTAINABLE CORPORATE FINANCE AND ESG METRICS	9	SECS-P/09	Complementary	2022	Compulsory
One course within the following: <input type="checkbox"/> 510222 - SOSTENIBILITA' DIGITALE <input type="checkbox"/> 509585 - MANAGING RESEARCH FOR BUSINESS <input type="checkbox"/> 510207 - CODING AND DATABASE MANAGEMENT	6	ING-INF/05	Complementary	2022	
				2022	

SECOND Year 2023/2024 – 60 ECTS

Course	ECTS	Field	TAF	Year	Type
504841 - INNOVATION MANAGEMENT	9	SECS-P/08	Specific/Business	2023	Compulsory
504827 - INTERNATIONAL ECONOMICS AND POLICY	6	SECS-P/02	Specific/Economics	2023	Compulsory
One course within the following: <input type="checkbox"/> 507970 - HEALTHCARE MANAGEMENT <input type="checkbox"/> 510198 - GLOBAL VALUE CHAIN (GVC) AND SUSTAINABILITY <input type="checkbox"/> 510209 - BEHAVIOR DESIGN FOR STRATEGIC MANAGEMENT	6	SECS-P/08	Specific/Business	2023	
One course within the following: <input type="checkbox"/> 509363 - BUSINESS ANALYTICS WITH EXCEL <input type="checkbox"/> 501037 - LINGUA FRANCESE (PERFEZIONAMENTO) <input type="checkbox"/> 501038 - LINGUA SPAGNOLA (PERFEZIONAMENTO) <input type="checkbox"/> 501039 - LINGUA TEDESCA (PERFEZIONAMENTO) <input type="checkbox"/> 504783 - CORSO DI LINGUA ITALIANA PER STUDENTI STRANIERI (see note 1)	3	SECS-P/10 L-LIN/04 L-LIN/07 L-LIN/14 L-FIL-LET/12	Other/computer science Other/Languages	2023	
Elective courses or internship (12 ECTS): 			Elective courses	2023	
				2023	
500000 - PROVA FINALE	24	PROFIN_S	Final dissertation	2023	
note 1: to be compulsorily chosen by foreign students (for details see Art.8, comma 11, MIBE didactic Regulations)					

[Course catalogue](#)

ANY SUPERNUMERARY EXAM (MAXIMUM 24 CREDITS)

Course	ECTS	Field	TAF	Year	Type

Date..... Student's Signature.....

Study plan of MEDI



UNIVERSITÀ DI PAVIA

Department of Economics and Management

Master of Science in
ECONOMICS, DEVELOPMENT AND INNOVATION (CLASS LM 56)

STUDY PLAN
FOR STUDENTS ENROLLED IN THE 2st YEAR,
ACADEMIC YEAR 2023/2024

Last name First name.....
Birth place..... Birth date.....
Permanent residence address (city).....
ZIP Street.....N.....
Tel number (including area code)

The Master of Science in
ECONOMICS, DEVELOPMENT AND INNOVATION (MEDI)
is organised in 2 Curricula

- Industrial organization and innovation
- International Development and Economic Policy

Students can make amendments and choose different exams from those listed in the study plan (the exam which the student intends to change must be cancelled from the list and the new proposed exam must be written in the highlighted line). In this case, the study plan is considered "individual" and a duty stamp of euro 16,00 must be applied. The new study plan will have to be approved by the Teaching Board.

APPROVED BY THE TEACHING BOARD ON

THE INDIVIDUAL STUDY PLAN COMPLIES WITH THE TEACHING REGULATIONS OF THE MASTER (LAUREA MAGISTRALIS) PROGRAM WITH REFERENCE TO THE ENROLMENT COHORT OF THE STUDENT (RAD FORM).

Head of the Teaching Board 's signature

Curriculum INDUSTRIAL ORGANIZATION AND INNOVATION

FIRST YEAR 2022/2023 – 60 ECTS

Course	ECTS	Field	TAF/Field	Year	Type
503408 - APPLIED INDUSTRIAL ORGANIZATION	9	SECS-P/01	Specific/economics	2022	Compulsory
508211 - DATA SCIENCE	9	SECS-S/01	Specific/Maths- Statistics	2022	Compulsory
506394 - COMPETITION LAW	6	IUS/04	Specific/juridical	2022	Compulsory
504830 - COMPETITION POLICY AND MARKET REGULATION	6	SECS-P/03	Specific/economics	2022	Compulsory
510188 – ECONOMICS OF DIGITAL MARKETS	6	SECS-P/01	Specific/economics	2022	Compulsory
506396 - INTERNATIONAL ENTREPRENEURSHIP AND ORGANIZATIONAL BEHAVIOUR	6	SECS-P/08	Specific/Business	2022	Compulsory
503413 - DECISIONS AND CHOICES	9	SECS-S/06	Specific/Maths- Statistics	2022	Compulsory
One course within the following:					
<input type="checkbox"/> 510189 - MICROECONOMETRICS	9	SECS-P/05	Complementary	2022	
<input type="checkbox"/> 507284 – GAME AND EQUILIBRIUM THEORY: TOOLS AND APPLICATIONS		MAT/03			
				2022	

SECOND YEAR 2023/2024 – 60 ECTS

Course	ECTS	Field	TAF/Field	Year	Type
510195 - ECONOMICS AND MANAGEMENT OF THE ENERGY INDUSTRY	6	SECS-P/08	Specific/Business	2023	Compulsory
501565 - CONTEMPORARY ECONOMIC HISTORY	6	SECS-P/12	Complementary	2023	Compulsory
504835 - ECONOMICS OF INNOVATION AND INDUSTRIAL DYNAMICS	9	SECS-P/06	Specific/economics	2023	Compulsory
One course within the following:					
<input type="checkbox"/> 501037 - LINGUA FRANCESE (PERFEZIONAMENTO)	3	L-LIN/04	Other/languages	2023	
<input type="checkbox"/> 501038 - LINGUA SPAGNOLA (PERFEZIONAMENTO)		L-LIN/07	Other/languages		
<input type="checkbox"/> 501039 - LINGUA TEDESCA (PERFEZIONAMENTO)		L-LIN/14	Other/languages		
<input type="checkbox"/> 504783 - CORSO DI LINGUA ITALIANA PER STUDENTI STRANIERI (<i>see note 1</i>)		L-FIL-LET/12	Other/languages		
<input type="checkbox"/> 507897 - APPLIED ECONOMETRICS LAB		SECS-P/05	Other/computer science		
Elective courses (12 ECTS)			Elective courses	2023	
500000 - PROVA FINALE	24	PROFIN_S	Final dissertation	2023	
				2023	
note 1: to be compulsorily chosen by foreign students (for details see Art.6, comma 10, MEDI didactic Regulations)					

[Course catalogue](#)

ANY SUPERNUMERARY EXAM (MAXIMUM 24 CREDITS)

Course	ECTS	Field	TAF	Year	Type

Date.....

Student's signature.....

Curriculum INTERNATIONAL DEVELOPMENT AND ECONOMIC POLICY

FIRST YEAR 2022/2023 – 63 ECTS

Course	ECTS	Field	TAF/Field	Year	Type
508211 – DATA SCIENCE	9	SECS-S/01	Specific/Maths -Statistics	2022	Compulsory
504837 - EUROPEAN CONSTITUTIONAL LAW	6	IUS/13	Specific/juridical	2022	Compulsory
504827 - INTERNATIONAL ECONOMICS AND POLICY	9	SECS-P/02	Specific/economics	2022	Compulsory
509561 – ECONOMICS AND MANAGEMENT OF COOPERATION AND DEVELOPMENT	9	SECS-P/08	Specific/business	2022	Compulsory
510198 - GLOBAL VALUE CHAIN (GVC) AND SUSTAINABILITY	9	SECS-P/08	Specific/business	2022	Compulsory
506641 – HEALTH ECONOMICS	6	SECS-P/03	Complementary	2022	Compulsory
504834 - ECONOMICS AND SOCIETY	6	SPS/08	Complementary	2022	Compulsory
510189 - MICROECONOMETRICS	9	SECS-P/05	Complementary	2022	Compulsory
				2022	

SECOND YEAR 2023/2024 – 57 ECTS

Course	ECTS	Field	TAF/Field	Year	Type
510199 - MACROECONOMICS FOR DEVELOPMENT	6	SECS-P/01	Specific/ economics	2023	Compulsory
510200 - EMPIRICAL METHODS FOR POLICY EVALUATION	6	SECS-P/01	Specific/ economics	2023	Compulsory
509567 - DEVELOPMENT ECONOMICS	6	SECS-P/01	Specific/economics	2023	Compulsory
One course within the following:					
<input type="checkbox"/> 501037 - LINGUA FRANCESE (PERFEZIONAMENTO)	3	L-LIN/04	Other/languages	2023	
<input type="checkbox"/> 501038 - LINGUA SPAGNOLA (PERFEZIONAMENTO)		L-LIN/07	Other/languages		
<input type="checkbox"/> 501039 - LINGUA TEDESCA (PERFEZIONAMENTO)		L-LIN/14	Other/languages		
<input type="checkbox"/> 504783 - CORSO DI LINGUA ITALIANA PER STUDENTI STRANIERI (<i>see note 1</i>)		L-FIL-LET/12	Other/languages		
<input type="checkbox"/> 507897 - APPLIED ECONOMETRICS LAB		SECS-P/05	Other/computer science		
Elective courses (12 ECTS)			Elective courses	2023	
500000 - PROVA FINALE	24	PROFIN_S	Final dissertation	2023	
				2023	

note 1: to be compulsorily chosen by foreign students (for details see Art.6, comma 10, MEDI didactic Regulations)

[Course catalogue](#)

ANY SUPERNUMERARY EXAM (MAXIMUM 24 CREDITS)

Course	ECTS	Field	TAF	Year	Type

Date.....

Student's signature.....

APPENDIX B

Study plan of Enterprise Management at SWUFE (2nd year)

Compulsory (25 credits)	Course Name	Credits	Semester
	Dissertation Proposal and Literature Review	2	Autumn
	Degree Thesis and Oral Defence	4	Spring
	Chinese Language I	2	Autumn
	China Panorama	3	Spring
	Document Retrieval and Writing of Dissertation	3	Autumn
	Enterprise Strategic Management and Strategic Transformation in the Digital Era	3	Autumn
	Corporate New Product Innovation Management in Emerging Economies	3	Autumn
	Entrepreneurship in China	3	Autumn
	Business Model Innovation and Entrepreneurship	2	Autumn
Note: 1. The above courses are subject to change and will be confirmed ahead of every academic year. 2. Students from DEM enrolled in double degree programme need to take all compulsory courses and obtain at least 25 credits at SWUFE.			

APPENDIX C

Table of conversion activity hours (C.H.A)

Hours of activity	ECTS of activities
32,85	4,5
27, 01	3,7
7,30	1

Table of conversion class hours (SWUFE)

Hours of class	SWUFE Credits
57	3
27 or 32	2
16	1

Table of conversion marks (C.M.)

SWUFE	DEM	ECTS SYSTEM
100/100	30/30 cum laude	A (excellent)
100/100	30/30	
95/100	29/30	B (very good)
93/100	28/30	
90/100	27/30	
88/100	26/30	C (good)
85/100	25/30	
82/100	24/30	
79/100	23/30	
75/100	22/30	D (satisfactory)
72/100	21/30	
69/100	20/30	
65/100	19/30	E (satisfactory)
60/100	18/30	
<60	Fail	fail

SWUFE Grading System		
Grade	Grade Point	Score (out of 100)
A+	4.5-5.0	95-100
A	4.0-4.4	90-94
A-	3.5-3.9	85-89
B	3.0-3.4	80-84
B-	2.5-2.9	75-79
C	2.0-2.4	70-74
C-	1.5-1.9	65-69
D	1.0-1.4	60-64
E	0	<60