

Addendum to an existing agreement for the awarding of a Double Degree

BETWEEN

Université de Strasbourg / Unistra (France)

Address: 4 rue Blaise Pascal – CS 90032, 67081 STRASBOURG Cedex, France,

Represented by its President, Prof. Dr. Michel Deneken,



Acting for EM Strasbourg Business School

Represented by the Acting Dean, Dr. Babak Mehmanpazir,

AND

University of Pavia (Italy)

Address: C.so Strada Nuova 65, - 27100 Pavia, Italy

Represented by its Rector, Prof. Francesco Svelto



Acting for Department of Economics and Management

Represented by the Department's Head, Prof. Eduardo Rossi

By the present amendment, the parties acknowledge that, as of the academic year 2022-2023, two programmes offered by **Università degli Studi di Pavia** have been modified and now propose the following curricula in the framework of this double degree agreement:

- **Laurea Magistrale in International Business and Entrepreneurship (hereinafter MIBE)**
 - International Management
 - Digital Management
 - Sustainable Management
- **Laurea Magistrale in Finance (hereinafter FIN)**
 - Finance

The combinations that are accepted are the following:

PAVIA	EM-STRASBOURG
MIBE-IM	International and European Business (International sales and distribution)
MIBE-DM	International and European Business (Digital strategy)
MIBE-SM	International and European Business (Digital strategy)
MIBE-IM/DM	Operational and Strategic Marketing
MEDI*	Finance
FIN	Finance

- FIN in Pavia combined with the major in Finance (English) in Strasbourg
- MIBE-IM in Pavia combined with the major in International and European Business (English) in Strasbourg (specialization semester B -> International sales and distribution)
- MIBE-DM in Pavia combined with the major in International and European Business (English) in Strasbourg (specialization semester B -> Digital strategy)
- MIBE-SM in Pavia combined with the major in International and European Business (English) in Strasbourg (specialization semester B -> Digital strategy)
- MIBE IM/DM in Pavia combined with the major Operational and Strategic Marketing (English) in Strasbourg
- *MEDI(only for Italian students) in Pavia combined with the major in Finance (English) in Strasbourg

The other academic program and terms of the agreement remain unchanged.

This Amendment has been drafted in 4 (four) original copies, 2 (two) in English, 2 (two) in French, each text being equally valid. It goes into effect at the date of the last signature and will be in force until the term of the Agreement for the awarding of a double degree it refers to.

This Agreement includes four (4) Appendices

- Appendix A: MIBE study program
- Appendix B: FIN study program
- Appendix C: MEDI study program
- Appendix D: Grade conversion scale



Strasbourg,

By delegation of the President
of Université de Strasbourg

Pavia,

Prof. Irini Tsamadou-Jacoberger
International Relations Vice-President
of Université de Strasbourg

Prof. Francesco Svelto
Rector, Università degli Studi di Pavia

Dr. Babak Mehmanpazir
Acting Dean of EM Strasbourg Business School

Prof. Eduardo Rossi
Director, Department of Economics and
Management

APPENDIX A: MIBE study program



UNIVERSITY OF PAVIA Department of Economics and Management

CURRICULUM "INTERNATIONAL MANAGEMENT"					
1 st YEAR (63 ECTS) A.A.2022/2023					
Course	ECTS	Field	TAF/Field	Year	Type
504841 - INNOVATION MANAGEMENT	9	SECS-P/08	Specific/ Business	2022	Compulsory
510202 - FINANCIAL MARKETS AND SUSTAINABILITY	6	SECS-S/06	Specific/Math- Statistics	2022	Compulsory
508647 - CAPITAL MARKETS AND EU COMPANY LAW	6	IUS/04	Specific/Juridical	2022	Compulsory
507903 - FIRM VALUATION AND CAPITAL MARKET INSTRUMENTS	9	SECS-P/09	Complementary	2022	Compulsory
500253 - ECONOMICS OF EMERGING ECONOMIES	9	SECS-P/02	Specific/ Economics	2022	Compulsory
510203 - INTERNATIONAL ENTREPRENEURSHIP AND AGILE MARKETING	9	SECS-P/08	Specific/ Business	2022	Compulsory
500263 - INTERNATIONAL BUSINESS AND MANAGEMENT	9	SECS-P/08	Specific/ Business	2022	Compulsory
One course within the following:					
<input type="checkbox"/> 510196 - APPLIED PROJECT MANAGEMENT AND AGILE METHODS	6	SECS-P/08	Specific/ Business	2022	
<input type="checkbox"/> 510204 - CONSULTANCY & SOFT SKILLS					
				2022	
2 nd YEAR (57 ECTS) - A.A. 2023/2024					
Course	ECTS	Field	TAF/Field	Year	Type
504827 - INTERNATIONAL ECONOMICS AND POLICY	6	SECS-P/02	Specific/ Economics	2023	Compulsory
508648 - INTERNATIONAL ACCOUNTING & FINANCE	6	SECS-P/09	Complementary	2023	Compulsory
One course within the following:					
<input type="checkbox"/> 510198 - GLOBAL VALUE CHAIN (GVC) AND SUSTAINABILITY	6	SECS-P/08	Specific/ Business	2023	
<input type="checkbox"/> 509365 - CORPORATE REPUTATION & STORYTELLING					
One course within the following (see note 1):					
<input type="checkbox"/> 509363 - BUSINESS ANALYTICS WITH EXCEL	3	SECS-P/10	Other/computer science	2023	
<input type="checkbox"/> 501037 - LINGUA FRANCESE (PERFEZIONAMENTO)		L-LIN/04	Other/ Languages		
<input type="checkbox"/> 501038 - LINGUA SPAGNOLA (PERFEZIONAMENTO)		L-LIN/07			
<input type="checkbox"/> 501039 - LINGUA TEDESCA (PERFEZIONAMENTO)		L-LIN/14			
<input type="checkbox"/> 504783 - CORSO DI LINGUA ITALIANA PER STUDENTI STRANIERI (see note 1)		L-FIL-LET/12			
Elective courses or internship (12 ECTS)					
	12		Elective courses	2022	
500000 - PROVA FINALE	24	PROFIN_S	Final dissertation	2023	
				2023	

¹ note 1: to be compulsorily chosen by foreign students who do not have an Italian language certification



UNIVERSITY OF PAVIA
Department of Economics and Management

Curriculum “Digital Management”					
1 st YEAR (63 ECTS) A.A. 2022/2023					
Course	ECTS	Field	TAF/Field	Year	Type
510205 - TRANSFORMATIVE INNOVATION	9	SECS-P/08	Specific/Business	2022	Compulsory
510206 - INNOVATION & TECHNOLOGY LAW	6	IUS/04	Specific/Juridical	2022	Compulsory
507903 - FIRM VALUATION AND CAPITAL MARKET INSTRUMENTS	9	SECS-P/09	Complementary	2022	Compulsory
507909 - BIG DATA ANALYSIS	9	SECS-S/01	Specific/Maths-Statistics	2022	Compulsory
500253 - ECONOMICS OF EMERGING ECONOMIES	9	SECS-P/02	Specific/Economics	2022	Compulsory
508750 - INFORMATION SYSTEMS FOR MANAGERS	9	SECS-P/10	Specific/Business	2022	Compulsory
One course within the following:					
<input type="checkbox"/> 510204 - CONSULTANCY & SOFT SKILLS	6	SECS-P/08	Specific/Business	2022	
<input type="checkbox"/> 510196 - APPLIED PROJECT MANAGEMENT AND AGILE METHODS					
One course within the following:					
<input type="checkbox"/> 510207 - CODING AND DATABASE MANAGEMENT	6	ING-INF/05	Complementary	2022	
<input type="checkbox"/> 509585 - MANAGING RESEARCH FOR BUSINESS					
<input type="checkbox"/> 510222 – SOSTENIBILITÀ DIGITALE					
				2022	
2 nd YEAR (57 ECTS) - A.A. 2023/2024					
Course	ECTS	Field	TAF/Field	Year	Type
508650 - CORPORATE FINANCE	6	SECS-P/09	Complementary	2023	Compulsory
504835 - ECONOMICS OF INNOVATION AND INDUSTRIAL DYNAMICS	6	SECS-P/06	Specific/Economics	2023	Compulsory
One course within the following (see note 1) :					
509363 - BUSINESS ANALYTICS WITH EXCEL	3	SECS-P/10	Other/Computer science	2023	
504783 - CORSO DI LINGUA ITALIANA PER STUDENTI STRANIERI (see note 1)		L-FIL-LET/12	Other/Languages		
One course within the following:					
510208 - DIGITAL MARKETING AND CRYPTO STRATEGIES	6	SECS-P/08	Specific/Business	2023	
510209 - BEHAVIOR DESIGN FOR STRATEGIC MANAGEMENT					
Elective courses or internship (12 ECTS)					
	12		Elective courses	2022	
500000 - PROVA FINALE	24	PROFIN_S	Final dissertation	2023	
				2023	

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UNIVERSITY OF PAVIA
Department of Economics and Management

Curriculum “Sustainable Management”					
1 st YEAR (60 ECTS) A.A.2022/2023					
Course	ECTS	Field	TAF/Field	Year	Type
510210 - PERFORMANCE MANAGEMENT OF ESG PRACTICES	9	SECS-P/07	Specific/Business	2022	Compulsory
510202 - FINANCIAL MARKETS AND SUSTAINABILITY	6	SECS-S/06	Specific/Maths-Statistics	2022	Compulsory
510211 - SUSTAINABLE DEVELOPMENT LAW	6	IUS/14	Specific/Juridical	2022	Compulsory
510212 - SUSTAINABILITY REPORTING, GOVERNANCE AND ETHICS	9	SECS-P/07	Specific/Business	2022	Compulsory
509362 - INNOVABILITY AND CIRCULAR ENTREPRENEURSHIP	6	SECS-P/08	Specific/Business	2022	Compulsory
507899 - ENERGY AND ENVIRONMENTAL ECONOMICS	9	SECS-P/01	Specific/Economics	2022	Compulsory
510213 - SUSTAINABLE CORPORATE FINANCE AND ESG METRICS	9	SECS-P/09	Complementary	2022	Compulsory
One course within the following:					
<input type="checkbox"/> 510222 – SOSTENIBILITÀ DIGITALE	6	ING-INF/05	Complementary	2022	
<input type="checkbox"/> 509585 - MANAGING RESEARCH FOR BUSINESS					
<input type="checkbox"/> 510207 - CODING AND DATABASE MANAGEMENT					
				2022	
2 nd YEAR (60 ECTS) - A.A. 2023/2024					
Course	ECTS	Field	TAF/Field	Year	Type
504841 - INNOVATION MANAGEMENT	9	SECS-P/08	Specific/Business	2023	Compulsory
504827 - INTERNATIONAL ECONOMICS AND POLICY	6	SECS-P/02	Specific/Economics	2023	Compulsory
One course within the following:					
<input type="checkbox"/> 507970 - HEALTHCARE MANAGEMENT	6	SECS-P/08	Specific/Business	2023	
<input type="checkbox"/> 510198 - GLOBAL VALUE CHAIN (GVC) AND SUSTAINABILITY					
<input type="checkbox"/> 510209 - BEHAVIOR DESIGN FOR STRATEGIC MANAGEMENT					
One course within the following (see note 1) :					
<input type="checkbox"/> 509363 - BUSINESS ANALYTICS WITH EXCEL	3	SECS-P/10	Other/computer science	2023	
<input type="checkbox"/> 501037 - LINGUA FRANCESE (PERFEZIONAMENTO)		L-LIN/04	Other/Languages		
<input type="checkbox"/> 501038 - LINGUA SPAGNOLA (PERFEZIONAMENTO)		L-LIN/07			
<input type="checkbox"/> 501039 - LINGUA TEDESCA (PERFEZIONAMENTO)		L-LIN/14			
<input type="checkbox"/> 504783 - CORSO DI LINGUA ITALIANA PER STUDENTI STRANIERI (see note 1)		L-FIL-LET/12			
Elective courses or internship (12 ECTS)					
	12				
500000 - PROVA FINALE	24	PROFIN_S	Final dissertation	2023	
				2023	

ANY SUPERNUMERARY EXAM (MAXIMUM 24 CREDITS)					
Course	ECTS	Field	TAF	Year	Type

[Course catalogue](#)

¹ **note 1:** to be compulsorily chosen by foreign students who do not have an Italian language certification

International and European Business - 3A PGE 2022/2023

Unités d'enseignement			Matières/enseignements					
Code UE	Intitulé UE	ECTS UE	Code matière	Intitulé matière	ECTS matière	Semestre	Volume horaire CM total	Langue d'enseignement
UE obligatoire	Principles of International Management	18	EM1FSML2	International supply chain management	3	A	20	Anglais
			EM1FSM51	International Human Resource Management	4	A	20	Anglais
			EM1FSM2B	International Marketing: Catching the Growth Wave in Emerging Countries	4	A	20	Anglais
			EM1FSML3	Financial Statement Analysis	3	A	20	Anglais
			EM1FSM2A	International Finance	4	A	20	Anglais
UE obligatoire	International skills and competences	9	EM1FSM47	International soft skills essentials	3	A	25	Anglais
			EM1FSM26	International business expertise	3	A	20	Anglais
			EM46LM54	Internat. Busin. Negotiations: Bridging the Cultural Gap	3	A	20	Anglais
			EM1FSMEP	European strategy Project	6	B	32	Anglais
Au semestre B, un module au choix parmi les 3 modules (majeures)	International sales and distribution	15	EM1FSM73	Reverse marketing: proactive purchasing	4	B	20	Anglais
			EM1FSMK2	Sales Management	4	B	24	Anglais
			EM1FSM71	Retailing	4	B	24	Anglais
			EM1FSM72	Import / Export	3	B	20	Anglais
			EM1FSM81	Digital marketing	3	B	27	Anglais
	Digital strategy	15	EM1FSM82	Digitalization	4	B	20	Anglais
			EM1FSM83	IS and business models for digital businesses	4	B	20	Anglais
			EM1FSM84	Digital CRM	4	B	24	Anglais
	EUCOR	15	EM1FSM91	Entrepreneurial Finance	5	B	27	Anglais
			EM1FSM94	Value-Based Selling	5	B	27	Anglais
			EM1FSM93	Innovative Entrepreneurship	5	B	27	Anglais
UE obligatoire	DPP	0	EM04SM82	Développement professionnel et personnel	0	A	20	Français
UE obligatoire	Case Study	7	EM04SM53	Research methodology	7	A-B	30	Anglais
			EM04SM54	On site training		A-B	8	Anglais
Une matière au choix	Langue 2 professionnelle	3	EM04KM12	Espagnol professionnel	3	B	20	Autre
			EM04KM11	Allemand professionnel	3	B	20	Allemand
			EM054ML7	Arabe professionnel	3	B	20	Autre
			EM054ML5	Chinois professionnel	3	B	20	Autre
			EM054ML9	Français Langue Etrangère professionnel	3	B	20	Français
			EM054ML2	Italien: Culture Professionnel	3	B	20	Autre
			EM054ML6	Portugais professionnel	3	B	20	Autre
			EM054ML4	Russe professionnel	3	B	20	Autre
			EM04SM20	Organizational behavior	2	A-B	20	Anglais
UE obligatoire	Organizational behavior	2	EM04SM20	Organizational behavior	2	A-B	20	Anglais

Strategic and Operational Marketing - 3A PGE 2022/2023

Unités d'enseignement			Matières/enseignements					
Code UE	Intitulé UE	ECTS UE	Code matière	Intitulé matière	ECTS matière	Semestre	Volume horaire CM total	Langue d'enseignement
UE obligatoire	Marketing research	10	EM4R5M11	Data Driven Marketing	5	A	27	Anglais
			EM4R5M13	Consumer Behavior	5	B	27	Anglais
UE obligatoire	Innovation and value creation	10	EM4R5M23	Innovation marketing	5	A	27	Anglais
			EM4R5M24	Brand Experiences	5	B	27	Anglais
UE obligatoire	Sectoral marketing	10	EM4R5M31	Marketing B to B	5	B	27	Anglais
			EM4R5M32	Services Marketing and Management	5	A	27	Anglais
UE obligatoire	Leadership and marketing	8	EM4R5M43	Marketing team leadership	5	B	27	Anglais
			EM4R5M44	Current Issues in Marketing	3	A	27	Anglais
UE obligatoire	Digital marketing	5	EM4R5M05	Delivering Value in the Digital Age	5	A	27	Anglais
UE obligatoire	Strategic marketing	5	EM4R5M06	Advanced Marketing Planning	5	B	27	Anglais
UE obligatoire	DPP	0	EM04SM82	Développement professionnel et personnel	0	A	20	Français
UE obligatoire	Case Study	7	EM04SM53	Research methodology	7	A-B	30	Anglais
			EM04SM54	On site training		A-B	8	Anglais
Une matière au choix	Langue 2 Professionnelle	3	EM04KM12	Espagnol professionnel	3	B	20	Autre
			EM04KM11	Allemand professionnel	3	B	20	Allemand
			EM054ML7	Arabe professionnel	3	B	20	Autre
			EM054ML5	Chinois professionnel	3	B	20	Autre
			EM054ML9	Français Langue Etrangère professionnel	3	B	20	Français
			EM054ML2	Italien: Culture professionnel	3	B	20	Autre
			EM054ML6	Portugais professionnel	3	B	20	Autre
			EM054ML4	Russe professionnel	3	B	20	Autre
UE obligatoire	Organizational behavior	2	EM04SM20	Organizational behavior	2	A-B	20	Anglais

Appendix B: FIN study program



UNIVERSITY OF PAVIA Department of Economics and Management

1 st YEAR (60 ECTS) - A.A. 2022/2023					
Course	ECTS	Field	TAF/Field	Year	Type
one course within the following (see a) below:					
<input type="checkbox"/> 509891 - REAL ANALYSIS	9	MAT/05	Specific/Math-Statistics	2022	Compulsory
<input type="checkbox"/> 509892 - ECONOMIC MODELS		SECS-S/06	Specific/math-Statistics	2022	Compulsory
504844 - PROBABILITY AND STOCHASTIC PROCESSES	9	MAT/06	Specific/Math-Statistics	2022	Compulsory
507903 - FIRM VALUATION AND CAPITAL MARKETS INSTRUMENTS	6	SECS-P/09	Specific/Business	2022	Compulsory
508647 - CAPITAL MARKETS AND EU COMPANY LAW	6	IUS/04	Specific/Juridical	2022	Compulsory
504845 - QUANTITATIVE FINANCE	6	MAT/06	Specific/Math-Statistics	2022	Compulsory
509893 - TOPICS IN PORTFOLIO MANAGEMENT	6	SECS-P/11	Specific/Business	2022	Compulsory
509894 - ECONOMETRICS	6	SECS-P/05	Specific/Economics	2022	Compulsory
Elective courses (12 ECTS)	12				
			Elective courses	2022	
NOTE					
a) ECONOMIC MODEL is recommended for students holding a degree in the graduation classes L08, L09, L30, L31, L35, L41; REAL ANALYSIS is recommended for students holding a degree in the other admissible classes					
b) Recommended elective courses are: - NUMERICAL OPTIMIZATION AND DATA SCIENCE 6 CFU - COMPUTATIONAL METHODS 6 CFU.					
509895 - NUMERICAL OPTIMIZATION AND DATA SCIENCE	6	MAT/09	elective course	2022	
509896 - COMPUTATIONAL METHODS	6	FIS/02	elective course	2022	
				2023	



UNIVERSITY OF PAVIA Department of Economics and Management

2 ^o YEAR (60 ECTS) - A.A. 2023/2024 (to be activated)					
Course	ECTS	Field	TAF/Field	Year	Type
509897 - APPLIED FINANCE	6	SECS-S/06	Specific/Math-Statistics	2023	Compulsory
509898 - STATISTICS FOR FINANCE	9	SECS-S/01	Complementary	2023	Compulsory
504838 - FINANCIAL ECONOMETRICS	9	SECS-P/05	Specific/Economics	2023	Compulsory
509899 - ASSET PRICING AND MACROECONOMICS	9	SECS-P/01	Complementary	2023	Compulsory
509900 - LABORATORY ON FINANCIAL MANAGEMENT	3	SECS-P/05	Field/Employment specific knowledge and competences	2023	Compulsory
500000 - PROVA FINALE	24	PROFIN_S	Final dissertation	2023	
				2023	

ANY SUPERNUMERARY EXAM (MAXIMUM 24 CREDITS)

Course	ECTS	Field	TAF/Field	Year	Type

Finance - 3A PGE 2022/2023

Unités d'enseignement			Matières/enseignements					
Code UE	Intitulé UE	ECTS UE	Code matière	Intitulé matière	ECTS matière	Semestre	Volume horaire CM total	Langue d'enseignement
UE obligatoire	International Corporate Finance	10	EM3E5M11	Corporate finance	5	A	30	Anglais
			EM3E5M12	Advanced international finance	3	A	20	Anglais
			EM3E5M13	Mergers and acquisitions and LBO	2	A	12	Anglais
UE obligatoire	Financial Reporting and Analysis	5	EM3E5M21	Financial analysis	2	B	13	Anglais
			EM3E5M22	IFRS Standards	3	B	18	Anglais
UE obligatoire	Financial Institutions	10	EM3E5M17	Financial institutions management	3	A	15	Anglais
			EM3E5M31	Credit risk management	4	A	22	Anglais
			EM3E5M32	Economics of banking	3	A	13	Anglais
UE obligatoire	Investments	5	EM3E5M04	Investments	5	A	27	Anglais
UE obligatoire	Seminars in Finance	13	EM3E5M52	Advanced international corporate governance	3	B	18	Anglais
			EM3E5M56	Behavioural and experimental finance	3	B	22	Anglais
			EM3E5M57	Blockchain	2	B	14	Anglais
			EM3E5M54	Derivatives	3	B	24	Anglais
			EM3E5M55	Microfinance	2	B	11	Anglais
UE obligatoire	Advanced Financial Cases	5	EM375M61	Financial Business Cases II	5	B	25	Anglais
UE obligatoire	DPP	0	EM045M82	Développement professionnel et personnel	0	A	20	Français
UE obligatoire	Case Study	7	EM045M53	Research methodology	7	A-B	33	Anglais
			EM045M54	On site training		A-B	8	
Une matière au choix	Langue 2 Professionnelle	3	EM04KM12	Espagnol professionnel	3	B	20	Autre
			EM04KM11	Allemand professionnel	3	B	20	Allemand
			EM054ML7	Arabe professionnel	3	B	20	Autre
			EM054ML5	Chinois professionnel	3	B	20	Autre
			EM054ML9	Français Langue Etrangère professionnel	3	B	20	Français
			EM054ML2	Italien: Culture professionnel	3	B	20	Autre
			EM054ML6	Portugais professionnel	3	B	20	Autre
			EM054ML4	Russe professionnel	3	B	20	Autre
UE obligatoire	Organizational behavior	2	EM045M20	Organizational behavior	2	A-B	20	Anglais

Appendix C: MEDI study program

Curriculum “Industrial organization and innovation”									
FIRST YEAR 2022/2023									
503408 - APPLIED INDUSTRIAL ORGANIZATION	9	SECS-P/01	Specific/ economics	2022	Compulsory				
508211 - DATA SCIENCE	9	SECS-S/01	Specific/Maths- Statistics	2022	Compulsory				
506394 - COMPETITION LAW	6	IUS/04	Specific/Juridical	2022	Compulsory				
504830 - COMPETITION POLICY AND MARKET REGULATION	6	SECS-P/03	Specific/ economics	2022	Compulsory				
510188 - ECONOMICS OF DIGITAL MARKETS	6	SECS-P/01	Specific/ economics	2022	Compulsory				
506396 - INTERNATIONAL ENTREPRENEURSHIP AND ORGANIZATIONAL BEHAVIOUR	6	SECS-P/08	Specific/Business	2022	Compulsory				
503413 - DECISIONS AND CHOICES	9	SECS-S/06	Specific/Maths- Statistics	2022	Compulsory				
One course within the following:									
510189 - MICROECONOMETRICS	9	SECS-P/05	Complementary	2022					
507284 - GAME AND EQUILIBRIUM THEORY: TOOLS AND APPLICATIONS		MAT/03							
				2022					
SECOND YEAR 2023/2024 (to be activated)									
510195 - ECONOMICS AND MANAGEMENT OF THE ENERGY INDUSTRY	6	SECS-P/08	Specific/Business	2023	Compulsory				
501565 - CONTEMPORARY ECONOMIC HISTORY	6	SECS-P/12	Complementary	2023	Compulsory				
504835 - ECONOMICS OF INNOVATION AND INDUSTRIAL DYNAMICS	9	SECS-P/06	Specific/ economics	2023	Compulsory				
One course within the following (see note 1):									
501037 - LINGUA FRANCESE (PERFEZIONAMENTO)	3	L-LIN/04	Other/Languages	2023					
501038 - LINGUA SPAGNOLA (PERFEZIONAMENTO)		L-LIN/07							
501039 - LINGUA TEDESCA (PERFEZIONAMENTO)		L-LIN/14							
504783 - CORSO DI LINGUA ITALIANA PER STUDENTI STRANIERI		L-FIL-LET/12	Other/computer science						
510193 - ECONOMICS OF IPR (INTELLECTUAL PROPERTY RIGHTS) LAB		SECS-P/06							
507897 - APPLIED ECONOMETRICS LAB		SECS-P/05							
Elective courses (12 ECTS)									
			Elective courses	2023					
500000 - PROVA FINALE	24	PROFIN_S	Final dissertation	2023					

note 1: to be compulsorily chosen by foreign students who do not have an Italian language certification

Date.....

Student's signature.....

Curriculum “International Development and Economic Policy”					
FIRST YEAR 2022/2023					
508211 - DATA SCIENCE	9	SECS-S/01	Specific/Maths-Statistics	2022	Compulsory
504837 - EUROPEAN CONSTITUTIONAL LAW	6	IUS/13	Specific/juridical	2022	Compulsory
504827 - INTERNATIONAL ECONOMICS AND POLICY	9	SECS-P/02	Specific/economics	2022	Compulsory
509561 - ECONOMICS AND MANAGEMENT OF COOPERATION AND DEVELOPMENT	9	SECS-P/08	Specific/business	2022	Compulsory
510198 - GLOBAL VALUE CHAIN (GVC) AND SUSTAINABILITY	9	SECS-P/08	Specific/business	2022	Compulsory
504834 - ECONOMICS AND SOCIETY	6	SPS/08	Complementary	2022	Compulsory
506641 - HEALTH ECONOMICS	6	SECS-P/03	Complementary	2022	Compulsory
510189 - MICROECONOMETRICS	9	SECS-P/05	Complementary	2022	Compulsory
				2022	
SECOND YEAR 2023/2024 (to be activated)					
510199 - MACROECONOMICS FOR DEVELOPMENT	6	SECS-P/01	Specific/economics	2023	Compulsory
510200 - EMPIRICAL METHODS FOR POLICY EVALUATION	6	SECS-P/01	Specific/economics	2023	Compulsory
509567 - DEVELOPMENT ECONOMICS	6	SECS-P/01	Specific/economics	2023	Compulsory
One course within the following (see note 1): 501037 - LINGUA FRANCESE (PERFEZIONAMENTO) 501038 - LINGUA SPAGNOLA (PERFEZIONAMENTO) 501039 - LINGUA TEDESCA (PERFEZIONAMENTO) 504783 - CORSO DI LINGUA ITALIANA PER STUDENTI STRANIERI 507897 - APPLIED ECONOMETRICS LAB	3	L-LIN/04 L-LIN/07 L-LIN/14 L-FIL-LET/12 SECS-P/05	Other/Languages Other/computer science	2023	
Elective courses (12 ECTS)			Elective courses	2023	
500000 - PROVA FINALE	24	PROFIN_S	Final dissertation	2023	

note 1: to be compulsorily chosen by foreign students who do not have an Italian language certification

ANY SUPERNUMERARY EXAM (MAXIMUM 24 CREDITS)					
Course	ECTS	Field	TAF	Year	Type

[Course catalogue](#)

Date.....

Student's signature.....

Finance - 3A PGE 2022/2023

Unités d'enseignement			Matières/enseignements					
Code UE	Intitulé UE	ECTS UE	Code matière	Intitulé matière	ECTS matière	Semestre	Volume horaire CM total	Langue d'enseignement
UE obligatoire	International Corporate Finance	10	EM3E5M11	Corporate finance	5	A	30	Anglais
			EM3E5M12	Advanced international finance	3	A	20	Anglais
			EM3E5M13	Mergers and acquisitions and LBO	2	A	12	Anglais
UE obligatoire	Financial Reporting and Analysis	5	EM3E5M21	Financial analysis	2	B	13	Anglais
			EM3E5M22	IFRS Standards	3	B	18	Anglais
UE obligatoire	Financial Institutions	10	EM365M17	Financial institutions management	3	A	15	Anglais
			EM3E5M31	Credit risk management	4	A	22	Anglais
			EM3E5M32	Economics of banking	3	A	13	Anglais
UE obligatoire	Investments	5	EM3E5M04	Investments	5	A	27	Anglais
UE obligatoire	Seminars in Finance	13	EM3E5M52	Advanced international corporate governance	3	B	18	Anglais
			EM3E5M56	Behavioural and experimental finance	3	B	22	Anglais
			EM3E5M57	Blockchain	2	B	14	Anglais
			EM3E5M54	Derivatives	3	B	24	Anglais
			EM3E5M55	Microfinance	2	B	11	Anglais
UE obligatoire	Advanced Financial Cases	5	EM375M61	Financial Business Cases II	5	B	25	Anglais
UE obligatoire	DPP	0	EM045M82	Développement professionnel et personnel	0	A	20	Français
UE obligatoire	Case Study	7	EM045M53	Research methodology	7	A-B	33	Anglais
			EM045M54	On site training		A-B	8	
Une matière au choix	Langue 2 Professionnelle	3	EM04KM12	Espagnol professionnel	3	B	20	Autre
			EM04KM11	Allemand professionnel	3	B	20	Allemand
			EM054ML7	Arabe professionnel	3	B	20	Autre
			EM054ML5	Chinois professionnel	3	B	20	Autre
			EM054ML9	Français Langue Etrangère professionnel	3	B	20	Français
			EM054ML2	Italien: Culture professionnel	3	B	20	Autre
			EM054ML6	Portugais professionnel	3	B	20	Autre
			EM054ML4	Russe professionnel	3	B	20	Autre
UE obligatoire	Organizational behavior	2	EM045M20	Organizational behavior	2	A-B	20	Anglais

Appendix D: Grade conversion scale

	EM Strasbourg	Italie	Italie thesis Points	
Excellent	20	30cl	8	
	19,5			
	19			
	18,5		7	
	18			
very good	17,5	30	7	
	17			
	16,5	29	6	
	16			
Good	15,5	28	5	
	15	27		
	14,5			
	14			
Amplly sufficient	13,5	26	4	
	13			
	12,5	25	3	
	12	24		
Sufficient	11,5	23	3	
	11	22		
	10,5	21	2	
	10	20-18	1	
Insufficient	9,5	17	0	
	9			
	8,5	16		
	8	15		
	7,5	14		
	7			
Deficient	6,5	13		
	6	12		
	5,5	11		
	5			
Very bad fail	4,5	10		
	4	9		
	3,5	8		
	3			
	2,5	7		
	2	6		
	1,5	5		
	1	4		
0	0			